



TOTAL AVIONICS PLAN

Total Avionics Plan is an innovative way to purchase and enjoy new avionics effortlessly and with peace of mind.

You may or may not be ready to upgrade the avionics in your aircraft. If you are, you may have contemplated various ways that you can purchase your avionics. If you are not ready, you may believe that there is no need to upgrade until a time that you may want to sell your aircraft! But why wait? Upgrade and enjoy your brand new avionics today, instead of using it once or twice close to the time when you put your aircraft for sale. Currently, to purchase your avionics, you can write a check for the full or partial amount, get a loan from your bank for all or a portion of the price of the instrument, or use other sources. If you are ready to upgrade your avionics, it is important to note that it is more cost-effective to upgrade more than one avionics instrument in your aircraft at the same time, as the cost of installation can be lower than if you upgraded at different times. The price of the avionics is not the only cost item for you to consider. You need to have the funds to:

- Pay for installation
- Pay for any repairs during the life of the equipment
- Pay for updates to database and charts
- Pay for training
- Pay for STC licensing

BendixKing believes that there is a better way to upgrade to new avionics with its Total Avionics Plan (TAP):

TAP is an all-inclusive subscription-based method to help

you upgrade your avionics effortlessly. It enables you to complete the process (including installation) quickly, lowering aircraft downtime, and giving you peace-of-mind that your avionics is always taken care of.

Benefits of Total Avionics Plan

Instead of writing a check for the avionics and installation or getting a loan to cover the upgrade, you pay a one monthly, all-inclusive subscription fee. BendixKing provides you the avionics and pays for the installation in your aircraft, by any BendixKing dealer you choose. Also included are current databases, navigation charts, training, and STC licensing. You will also receive, at no additional cost, system software updates as they become available. Any repair or replacement of the avionics that may be necessary during the subscription period is also covered, including the removal and reinstallation of the avionics. The monthly fee covers all the cost items during the entire time of your subscription to give you a complete piece-of-mind that your investment is fully protected during your usage.

The plan offers two subscription options. You can pay a fixed monthly fee, regardless of how often you fly your aircraft. Or, you can pay by the flight hour. This option is best if you fly your aircraft at least 250 hours per year – such as in a commercial operation.

Either way, Total Avionics Plan lets you upgrade your aircraft without having to make a huge cash outlay.



WHAT

With Total Avionics Plan, there aren't any upfront costs; only a fixed monthly fee or a fixed per flight hour fee, also paid on a monthly basis. If you're a private aircraft owner, this provides more affordable upgrades. If you're a commercial operator, this helps manage your cash flow, converting upfront capital expenses into operating expenses.

HOW

1. Subscribe – complete your application and receive approval.
2. Pay – make your first monthly payment.
3. Fly away – sign off on the installation of your new avionics.
4. Enjoy - We do the hard work in the background so that you can focus on flying your newly upgraded airplane.

You can track all your subscription information in our new BendixKing Total Avionics Plan portal.

WHY

TAP gives you comprehensive coverage for your avionics. All of the cost items we discussed above are covered in this plan. In addition, whether you are a private aircraft owner or a commercial operator, this plan provides more affordable upgrades, with predictable cash flow and comprehensive care for your avionics.

You can also use any excess cash for other investments to get the best rate of return.



HOW IT WORKS

The best analogy to using the Total Avionics Plan is a "white-glove" leasing of an automobile, offered with bumper-to-bumper protection, including all scheduled maintenance. The main difference is that during your auto-lease, you will have to pay for any repairs that the vehicle may need. Also, at the end of your lease, you may have to pay a large sum of money if you want to keep your car. Lastly, a typical automobile's value depreciates much faster than avionics.

Total Avionics Plan is a much superior plan to leasing a car – the only exception is that the avionics have to be installed in your aircraft. With this plan, the avionics are installed in your plane for your use for five or ten years, depending on your choice. And, BendixKing takes care of virtually everything – installation, maintenance, repairs, equipment replacement, and the other cost items mentioned above.



CHOICE OF TWO PLANS

- 1. Fixed monthly fee payment:** you pay a fixed payment per month on or before the first of every month to cover the fee that month. This plan is best for aircraft that fly less than 250 hours per year and or are used for recreational or personal business purposes.
- 2. Fixed fee per flight-hour:** with this option, you pay a monthly bill based on the number of hours you fly in a month. In this case, you inform us as to how many flight-hours you had in that month, and we will send you a bill specifically for those hours. This plan is best for aircraft that fly at least 250 hours per year and are used for commercial purposes, such as charter operators and air taxi services.

Choice of Two Subscription Periods

Each of the above plans is offered with a choice of five or ten years. With a ten-year plan, your monthly fees are lower.

Procedure to Get Your Avionics

Step 1: Complete the online application, select the avionics of your choice.

Step 2: We will conduct a credit check and may ask you for some additional financial information.

Step 3: We also determine the net value of your aircraft to consider as collateral.

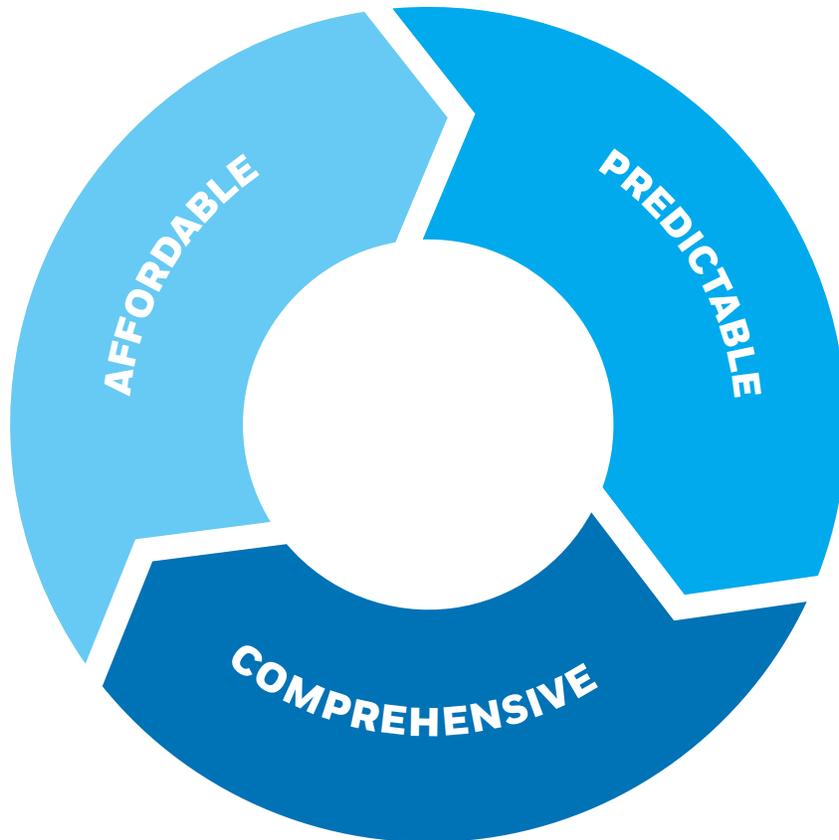
Step 4: You make the first monthly payment to us by ACH, debit or credit card.

Step 5: Once approved, BendixKing sends the avionics to the dealer you select on the application form. If you own or are building an experimental aircraft, we can ship the avionics directly to you to install yourself.

Step 6: You approve the installation and fly away with your newly upgraded aircraft.

Step 7: Start enjoying your brand new avionics knowing that you have complete peace-of-mind throughout the years of its usage.





WHAT YOU GET

Avionics

You receive the avionics that you select, along with any necessary installation kits and wiring harnesses. BendixKing pays for shipping to its dealer of your choice, or directly to you for your experimental aircraft, should you choose to install the avionics yourself.

Installation

Your subscription fee includes the cost of installation of selected BendixKing avionics equipment, regardless of the number of hours it may take to complete it, per your satisfaction. It includes wire harness, installation kits, and all the necessary hardware. Simply select an authorized BendixKing dealer and schedule your installation.

Repairs

Much like an extended warranty, all and any repairs that may become necessary, during the subscription period, are covered free of charge. In addition, if the avionics are ever in need of repair or require replacement due to malfunction, just simply take your aircraft to a BendixKing dealer. BendixKing will take care of the repair or replacement at our its cost. If you did the installation of the avionics in an experimental aircraft by yourself, you can also remove them yourself and send them to us for repair, again free of charge.

Database, Charts, Software Updates

Often, your new equipment may require the annual purchase of database, charts and software updates. But with your BendixKing Total Avionics Plan subscription, there are no hidden fees or extra annual fees. Your subscription covers annual database and chart updates, plus all even future software updates.



WHAT HAPPENS IF...

You Want to Sell Your Aircraft

Your subscription is fully transferrable to the new owner after we approve them.

You Want to Buy the Avionics

You can buy out the subscription at any time during the subscription. We'll calculate the buyout price based on how much time has already passed in the subscription; the more time has passed, the lower the price will be.

You Want to Add Avionics to Your Subscription

You can go to the subscription portal and add the avionics that you want. We will adjust your monthly payment accordingly, and extend your plan so that the subscription for all of the avionics ends on the same date.

You Want to Remove Avionics from Your Subscription

At the time you renew your subscription, you can opt to remove certain equipment. Once you return it to us, we will reduce your monthly payment accordingly.

You End Your Subscription When It Runs Out

If you don't buy out the avionics and just want to end the subscription, you pay to remove the avionics from your aircraft and return them to us.

TO SUBSCRIBE

Visit: [bendixking.com/en/pages/total-avionics-plan](https://www.bendixking.com/en/pages/total-avionics-plan)



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